

Peering into the Black Box: Trader Strategies in the Iowa Electronic Markets

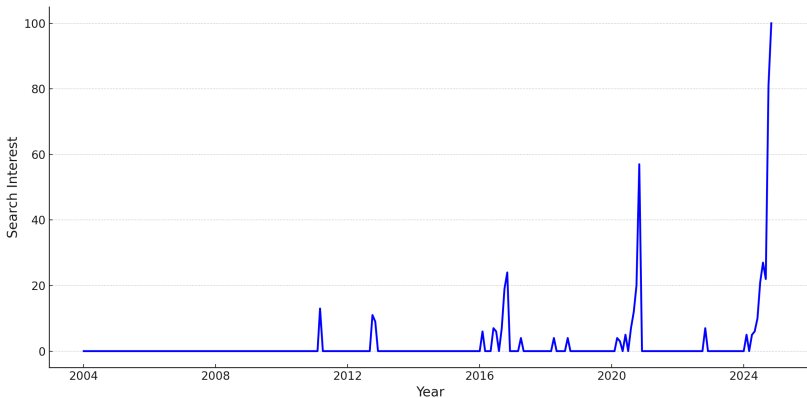
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Google Search Volume for “Election Betting Markets”



Election-Betting Site Polymarket Says Trump Whale Identified as French Trader

- User hasn't attempted to manipulate the market, probe shows
- Betting platform shows higher chance of Trump win than rivals

Why trust election betting markets?



The French Whale



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Despite

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This paper: use the order book



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Broader lessons?

Why Study Betting Markets?

*To circumvent the joint hypothesis problem, in this paper, I analyze an alternative asset pricing laboratory—sports betting markets. The idea is simple. Two key features of sports betting markets provide a direct test of behavioral asset pricing that is distinct from, and not confounded by, any rational asset pricing framework: (i) **sports bets are idiosyncratic and have no relation to risk premia** in the economy and (ii) **sports contracts reveal a terminal value that is (largely) independent from betting activity and preferences**, where uncertainty is resolved, which allows mispricing to be detected.*

– Moskowitz (2021)

What this paper does

- ▶ Iowa Electronic Markets (IEM)
 - ▶ bid, ask and transaction data
- ▶ Two contracts
 1. REP20_WTA – pays \$1 if R candidate wins popular vote
 2. DEM20_WTA – pays \$1 if D candidate wins popular vote
- ▶ Pricing
 - ▶ Contract price reflects probability of R/D winning popular vote
- ▶ Arbitrage
 - ▶ Can buy or sell “bundle” of contracts for \$1 from exchange
 - ▶ Sum of market prices \neq \$1 \rightarrow arbitrage

What this paper does

Three sets of results:

- ▶ Suboptimal trading
 - ▶ traders frequently do not trade at the best prices
 - ▶ traders are not split into “always rational” and “noise traders”
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- ▶ Classic behavioral biases
 - ▶ disposition effect
 - ▶ endowment effect
- ▶ Trading activity
 - ▶ more active traders do better

→ goes against Barber and Odean (2000)

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- ▶ **But** cost to traders is small
 - ▶ Total profits to (single) arbitrageur is \$186.52
- ▶ **Alternative interpretation:** traders are remarkably careful to transact at optimal or near-optimal prices

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 - ▶ Barber and Odean (2000) – households
 - ▶ This paper: households and (semi-?)professional traders

Partisan Beliefs

What differentiates politics and finance?

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Some questions

- ▶ How is political news priced into markets?
- ▶ How might political beliefs impede or amplify this transmission?
- ▶ To what extent are the findings within IEM generalizable?

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Result 16: More transactions established long Trump positions that were held to liquidation than long Biden positions.

Partisan Beliefs

- ▶ What political news generates trading activity?
 - ▶ Are there some events that apparently should generate trading activity, but do not?
 - ▶ Do some “price setters” only price set for Trump news and some only for Biden news?
 - ▶ Does good news for either candidate generate activity for buy-and-hold investors?
- ▶ Substantial activity from buy-and-hold investors vs. active traders at particular times?

Conclusion

- ▶ Interesting and timely paper!
- ▶ Already many interesting results
- ▶ My suggestion: use your setting to understand how partisanship affects the transmission of political news
 - ▶ Could be future work
- ▶ Good luck!

Small Comments

- ▶ Confused by language: seem to imply that you replicate the “false consensus” and “wishful thinking” results in the conclusion and introduction. I don’t see these directly referenced in the text.
- ▶ Page 36: “to not trade” instead of “do not trade”
- ▶ Footnote seven: grammatical error.
- ▶ Page 19: side instead of size.
- ▶ Helpful to describe at the beginning of Section II exactly what you observe.